

“7th ANNUAL ITAR/EAR/OFAC SYMPOSIUM”
Chart House Prime-Spa Creek
300 Second Street Annapolis, MD 21403
September 10-11, 2024

Tuesday, September 10, 2024	
7:45 am	Breakfast
8:30 am	Seminar Welcome and Introductions Suzanne Palmer, President, Export Compliance Solutions (Tab 1)
8:45 am	Keynote Presentation: Phil Kuhn, Special Agent, Retired, Washington Field Office, U.S. Department of Commerce, Office of Export Enforcement (OEE) <i>“How to Handle an OEE Visit, Country Specific BIS concerns--illicit activity on the part of China, Iran and Russia.”</i> (Tab 2)
9:30 am	Break
9:45 am	Presentation: John Pisa-Relli, Senior Law Enforcement Coordinator, Enforcement Division, Office of Foreign Assets Control (OFAC). <i>“Don’t Forget OFAC: Seamlessly Integrating Sanctions Compliance into Your ITAR/EAR Compliance Efforts”</i> (Tab 3)
10:30 am	Presentation: <i>“How AUKUS Will Affect Your Licensing Strategy,”</i> Suzanne Palmer/Lisa Bencivenga (Tab 4)
11:15 am	Presentation: <i>“Compliance Alert: Why You Need to Partner with Your IT Department”</i> Be aware of release through IT Channels, compliance with exemptions, using an automated compliance system, IT hurdles and the Cloud. Debi Davis, Davis International Trade Consulting Services LLC (Tab 5)
12:15 pm	Chart House Lunch
1:15 pm	Presentation: <i>“Why Are We Getting So Many RWA’s?”</i> Suzanne Palmer (Tab 6)
1:45 pm	Presentation: <i>“Models for Compliance Programs”</i> Lisa Bencivenga (Tab 7)
2:30 pm	Exercise 1 (Tab 8)
3:00 pm	Presentation: <i>“Voluntary Disclosures-The Best Way Forward”</i> Lisa Bencivenga (Tab 9)
4:00 pm	Adjourn Day 1

Wednesday, September 11th, 2024	
ITAR COMPLIANCE	
7:45 am	Breakfast
8:30 am	Presentation: “Foreign Direct Product Rule” How BIS regulates the reexport and transfer of foreign-made items if their production involves certain technology, software or equipment. Lisa Bencivenga (Tab 10)
10:00 am	Break
10:15 am	Exercise 2: “Utilizing the Foreign Direct Product Rule” (Tab 11)
11:00 am	Presentation: “Cutting Edge Compliance: How to be the Effective Compliance Officer” Suzanne Palmer (Tab 12)
11:45 am	Presentation: “How Are you Handling Imports” Review of both temporary and permanent imports. Lisa Bencivenga (Tab 13)
12:30 pm	Chart House Lunch
1:30 pm	Presentation: “On the Road Again: Monitoring International Business Travel” Suzanne Palmer (Tab 14)
2:00 pm	Presentation: “Comparing Key EAR Exceptions to the ITAR Exemptions” Suzanne Palmer (Tab 15)
2:30 pm	Break
2:45 pm	Exercise 3: “How Not to Have to Apply for a License” (Tab 16)
3:15 pm	Closing Remarks
3:30 pm	Adjourn Seminar & Evaluations (Tab 17)

Export Compliance Solutions & Consulting

www.exportcompliancesolutions.com

(866) 238-4018 toll-free / (410)757-1919 phone / (410) 757-1069 fax