



Export Compliance Solutions & Consulting

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Paul G. Lasko

Paul G. Lasko joined Westinghouse in 1985 following a 25-year career in the U. S. Navy. While in the U. S. Navy, Mr. Lasko served in a variety of shore and afloat billets. Shore assignments included the Republic of Vietnam; Executive Assistant to the Director of Naval Intelligence; and Commanding Officer of the Naval & Marine Corps Intelligence Training Center. Mr. Lasko served in the USSR as Assistant Naval and Air Attaché. He was also a founder of the Atlantic Fleet Tactical Training Group. His afloat duties included surface ships and Carrier Group Staffs. He retired in 1985 with the rank of Captain. His personal decorations include the Legion of Merit, Bronze Star with Combat "V", Defense and Naval Meritorious Service Medal, four Air Medals, Navy Commendation Medal with Combat "V", and the Vietnamese Cross of Gallantry with Gold Star.

Shortly after joining Westinghouse in 1985, Mr. Lasko founded and subsequently managed the Westinghouse Technology Assessment Laboratory (TAL) that is responsible for assessing various technologies. Within two years of founding TAL, Mr. Lasko had secured over \$2M in orders. He left the TAL early in 1988 with an \$8M backlog. Mr. Lasko received the George Westinghouse Signature Award for his leadership in establishing the TAL as a successful new business operation.

Mr. Lasko assumed duties as Oceanic Division International and Airborne Mine Countermeasures Marketing Manager in 1988. In this position, Mr. Lasko was responsible for Oceanic Division's international and US Mine Countermeasures business. He directed the proposal effort that resulted in the German Navy awarding Oceanic a contract to develop the entire underwater sensor for their next generation surface ship mine hunting system. Westinghouse was the only non-German company selected. Mr. Lasko also directed the Division's efforts to convince the US Navy to upgrade an existing Oceanic system rather than continue development of a new replacement system. Mr. Lasko's efforts resulted in Westinghouse contracts for eight new systems, funding to upgrade existing Navy systems, and development of a System Trainer and Analysis Stations. Total value of these contracts approaches \$100M. In

1993, Mr. Lasko was Oceanic Division's recipient of the Presidents Quality Achievement Award for Management.

Mr. Lasko joined the Northrop Grumman Electronic Sensors and Systems International Company in 1996 as Manager, Ship Systems International where he provided strategic and marketing leadership to identify and win international naval business. He retired in 1998 and formed The Lasko Corporation and has been providing training to the import/export community over the last five years. His training to major defense contractors has been applauded by the defense community.