

## MANAGING ITAR/EAR COMPLEXITIES

### Via Dynamic Webinar

### March 23-24, 2021

<b>Tuesday, March 23<sup>rd</sup>, 2021</b>	
<b>10:00 am EST</b>	<b>Seminar Welcome and Introductions</b> Suzanne Palmer, President, Export Compliance Solutions (Tab 1)
<b>PART I ESTABLISHING AN EXPORT COMPLIANCE PROGRAM</b>	
<b>10:15 am</b>	<b>Presentation: "ITAR/EAR Developments &amp; Trends"</b> (Tab 2) Status of ITAR Revisions, ITAR Rewrite, RWA's and Consent Agreements. <b>Suzanne Palmer</b>
<b>10:45 am</b>	<b>Presentation "China, &amp; Russia - Review of Sanctions and Regulatory Changes"</b> (Tab 3) <b>Suzanne Palmer</b>
<b>11:15 am</b>	<b>Presentation: "Advisory Opinions, General Correspondence (GC's) &amp; Reexports"</b> (Tab 4) <b>Lisa Bencivenga</b>
<b>11:45 am</b>	<b>Break</b>
<b>12:00 pm</b>	<b>Presentation: "Comparison of ITAR Exemptions &amp; EAR Exceptions"</b> (Tab 5) <b>Suzanne Palmer</b>
<b>12:30 pm</b>	<b>Exercise 1: Reexports and Exemptions</b> (Tab 6)
<b>12:45 pm</b>	<b>Lunch</b>
<b>1:00 pm</b>	<b>Presentation: "Developing Export Compliance Policies, Procedures and Work Instructions"</b> The important elements of a manual (Tab 7) <b>Lisa Bencivenga</b>
<b>1:30 pm</b>	<b>Presentation: "The Importance of a Technology Control Plan &amp; How to Maintain Compliance"</b> (Tab 8) <b>Suzanne Palmer</b>
<b>2:00 pm</b>	<b>Break</b>
<b>2:15 pm</b>	<b>Exercise 2: Completing a TCP</b> (Tab 9)
<b>3:00 pm</b>	<b>Presentation: "Monitoring International Business Travel "</b> (Tab 10) <b>Lisa Bencivenga</b>
<b>3:30 pm</b>	<b>Seminar Day 1 Wrap Up-Adjourn</b>

## Wednesday, March 24th, 2021

<b>PART II DRAFTING AGREEMENTS COMPLIANCE ISSUES, VIOLATIONS AND VOLUNTARY DISCLOSURES</b>	
10:00 am EST	<b>Presentation: "Agreements Workshop"</b> Elements of an Agreement and required attachments (Tab 11) <b>Lisa Bencivenga</b>
10:45 am	<b>Break</b>
11:00 am	<b>Presentation: "Agreements Workshop"</b>
11:45 am	<b>Exercise 3: "Drafting Your Technical Assistance Agreement (TAA)"</b> (Tab 12)
12:30 pm	<b>Lunch</b>
1:00 pm	<b>Presentation: "Elements of a VSD-Nuts and Bolts"</b> (Tab 13) <b>Lisa Bencivenga</b>
1:30 pm	<b>Presentation: "Voluntary Self Disclosure (VSD) Under the ITAR &amp; EAR"</b> What the U.S. Government looks for in a VSD. (Tab 14) <b>Suzanne Palmer</b>
2:15 pm	<b>Break</b>
2:30 pm	<b>Presentation: "Are You Secure: Compliance Risks in the Cloud"</b> (Tab 15) <b>Suzanne Palmer</b>
3:00 pm	<b>Exercise 4: "Determining Corrective Actions"</b> (Tab 16)
3:30 pm	<b>Seminar Wrap Up/Evaluations</b> (Tab 17) Virtual Presentation of Training Certificates

**Export Compliance Solutions & Consulting**

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