

“MASTERING ITAR/EAR COMPLIANCE CHALLENGES”

Hybrid—Live Seminar & Webinar

The Chart House-Spa Creek

300 Second Street

Annapolis, MD 21403

Tuesday, May 25th, 2021	
11:00 am EST	Seminar Welcome and Introductions Suzanne Palmer, President, Export Compliance Solutions (Tab 1)
STATE, COMMERCE & TREASURY COMPLIANCE	
10:15 am	Presentation: “ Regulatory & Compliance Update ” Cyprus, ITAR Rewrite and Treasury/OFAC” Suzanne Palmer (Tab 2)
10:45 am	Presentation: “ How the UTC Consent Agreement Opened Our Eyes ” Scott Jackson, Senior Director, Global Trade Compliance, Curtiss-Wright (Tab 3)
11:15 am	Break
11:30 am	Presentation: “ Top Ten Violations Under State Department Consent Agreements ” Tips to eliminate these mistakes from your company. Lisa Bencivenga (Tab 4)
12:00 pm	Exercise 1: “Identify the Sanction Issue ” Suzanne Palmer (Tab 5)
12:30 pm	Lunch
COMMERCE/BIS COMPLIANCE	
1:00 pm	Presentation: “ New Guidance on Emerging Technologies ” Technologies that may necessitate export controls. Suzanne Palmer (Tab 6)
1:30 pm	Presentation: “ How to Conduct an Audit ” From the Audit Plan, documents to review, interviews to drafting the audit report. Lisa Bencivenga (Tab 7)
2:00 pm	Break
2:15 pm	Exercise 2: “Drafting an Audit Plan” (Tab 8)
3:30 pm	Seminar Day One Wrap-Up



Wednesday, May 26th, 2021	
ITAR COMPLIANCE	
10:00 am EST	Presentation: “The 8 Effective Compliance Habits of an Empowered Official” Suzanne Palmer (Tab 9)
10:30 am	Presentation: “Advanced Agreement Workshop” (Tab 10) Lisa Bencivenga
11:15 am	Break
11:45 am	Exercise 3: “Agreement Scenario” (Tab 11)
12:30 pm	Lunch- BLUE ANGELS FLY OVER—WEATHER PERMITTING
ITAR/EAR COMPLIANCE	
1:00 pm	Presentation: “10 Steps to Implement a Successful Compliance Program” Suzanne Palmer (Tab 12)
1:30 pm	Presentation: “Due Diligence: The importance of Checking Intermediaries and End Users” Lisa Bencivenga (Tab 13)
2:00 pm	Break
2:15 pm	Exercise 4: “Are you Compliant?” (Tab 14)
2:45 pm	Presentation: “Sentinel, Blue Lantern Programs & State/DTCC Company Visits” <i>An examination of Commerce/BIS and State/DTCC internal compliance efforts.</i> Suzanne Palmer (Tab 15)
3:30 pm	Adjourn Seminar & Webinar Evaluation (Tab 16)

Export Compliance Solutions & Consulting

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