



Export Compliance Solutions & Consulting

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## Suzanne Palmer

Suzanne Palmer is a former State Department Directorate of Defense Trade Controls (DDTC) Licensing Officer who served 15 years with the State Department followed by work in the defense industry and at a University Affiliated Research Center (UARC) before founding Export Compliance Solutions (ECS) in 2003. ECS provides training, jurisdictional analysis and interpretation of the ITAR and EAR regulations to successfully assist companies establish export compliance programs. Ms. Palmer has served on numerous boards to include the Defense Trade Advisory Group (DTAG) and was appointed as a Special Compliance Officer (SCO) for a company operating under a Consent Agreement. Ms Palmer spends the majority of her time performing Risk Assessment/Audits and providing on-site ITAR/EAR Basic, Intermediate and Export Control Reform (ECR) training.

Prior to founding the company, Ms. Palmer worked as Manager of Export Compliance for the Space Department at the Johns Hopkins University Applied Physics Laboratory. As Manager of Compliance, Ms. Palmer performed all the export training for the Space Department Program Managers, created policy directives and procedures, participated in and conducted all follow-up for export audits, classified products and technology, drafted and administered export licenses and agreements and acted as the U.S. Government liaison for the Space Department.

Previous to this position, Ms. Palmer worked as the Export Manager for the Electronic Systems division of Northrop Grumman in Linthicum, Maryland. During her tenure, she witnessed the acquisition of Litton Corporation and managed the export activity of the existing and incoming business units. Export training, overseeing license transactions, ITAR exemption use and creating procedures for technical paper review were just a few of her responsibilities.

Before joining the defense industry, Ms. Palmer worked in the U.S. Department of State and served in a variety of positions:

- Bureau of Non Proliferation (NP) establishing a NATO WMD Center and contributed regularly to substantive debate on critical proliferation problems within the NATO Senior Political-Military Group on Proliferation.
- Arms Control & Disarmament Agency (ACDA) working on conventional arms control, nonproliferation, Weapons of Mass Destruction (WMD) and regional arms control.
- Office of Defense Trade Controls (ODTC) overseeing licensing for various commodities.
- Office of Defense Trade Policy contributing to the ITAR USML review, drafted policy papers for the Defense Trade Advisory Group (DTAG) and assisted in the formulation of defense trade policy toward the former Soviet Union.

Ms. Palmer holds two Bachelor's degrees from Mary Washington College in International Affairs and French. She also earned a Masters degree from American University in International Affairs and has taken courses toward a Masters of Business Administration at Johns Hopkins University. Ms. Palmer is married to Scott Miller and they have two children, four animals and a couple of old boats at their home in Annapolis, MD.