



Export Compliance Solutions & Consulting

www.exportcompliancesolutions.com

Suzanne Palmer Biography

Suzanne Palmer founded Export Compliance Solutions & Consulting (ECS) to meet industry compliance needs primarily related to ITAR/EAR training. Since that time, Ms. Pamer has leveraged the experience to: 1) Assist companies establish mature export compliance programs through Risk Assessments to measure compliance with the ITAR and the EAR, 2) Ensure proper jurisdictional analysis and; 3) Provide general consulting and licensing services. To further minimize any legal and regulatory risk, ECS has also developed Denied Party Screening, ECScreening, a highly effective, web-based/direct custom interface software tool.

Ms. Palmer was a Special Compliance Officer (SCO) appointed by the State Department for a company under scrutiny in a Consent Agreement and was approved as an outside auditor by the State Department's Defense Trade Controls Compliance (DTTC) for another company operating under a Consent Agreement. She also recently served on the SCO Team for a large international aerospace and defense company for 2.5 years supervising ITAR compliance audits to ensure the implementation of compliance recommendations to include; review of policies and procedures and training, review of all voluntary disclosures, effective corrective actions with inside and outside counsel and other compliance improvements.

Prior to founding ECS, Ms. Palmer served as an export compliance official in various defense companies:

Johns Hopkins University Applied Physics Laboratory (JHU/APL) - Manager of Compliance, Space Department. Drafted and administered export licenses and agreements, created policy directives and procedures, participated in and conducted all follow-up for export audits, determined jurisdiction and classification for products and technology and acted as the U.S. Government liaison for the Space Department.

Northrop Grumman – Manager, Electronic Systems in Linthicum, Maryland. Oversaw the export activity of the existing and incoming business units to include managing licenses and agreements and the use of ITAR exemptions. Created procedures for internal technical paper review and conducted training. Participated in the acquisition of Litton Corporation.

Before joining the defense industry, Ms. Palmer worked in the U.S. Department of State and served in a variety of positions:

- **State Department, Bureau of Non-Proliferation (NP)** establishing a NATO WMD Center and contributed regularly to substantive debate on critical proliferation problems within the NATO Senior Political-Military Group on Proliferation.

- **Arms Control & Disarmament Agency (ACDA)** working on conventional arms control, nonproliferation, Weapons of Mass Destruction (WMD) and regional arms control. Served on the U.S. Delegation for the ASEAN Forum and the Committee on Proliferation for NATO in Brussels.
- **Directorate of Defense Trade Controls (DDTC)** reviewing, staffing and approving license applications for various USML commodities. Spoke at SIA conferences and served on the Missile Technology Export Control Working Group (MTEC).
- **Defense Trade Controls Policy (DTCP)** contributing to the ITAR USML review, drafted policy papers for the Defense Trade Advisory Group (DTAG) and assisted in the formulation of defense trade policy toward the former Soviet Union.

Ms. Palmer holds two Bachelor's degrees from Mary Washington College in International Affairs and French. She also earned a Master's degree from American University in International Affairs and has taken courses toward a Master of Business Administration at Johns Hopkins University. (too personal, recommend eliminating. If you want to keep it, eliminate the animals and boats).